CONCEPT NOTE FOR PARTNERS AND SPONSORS

2nd Edition

MOZAMBIQUE TOURISM SUMMIT 2026

INHAMBANE . VILANKULO

05–06 NOV. 2026

Official curator of the event:

FOURSEASONS

MOÇAMBIQUE

1. What is the Mozambique Tourism Summit?

The Mozambique Tourism Summit (MTS) is a national and international platform dedicated to the promotion of tourism, investment attraction, destination development and economic diplomacy.

More than a conference, the Summit was conceived as a space for encounter between Government, investors, financial institutions, companies, tour operators and international partners, with the aim of transforming Mozambique's tourism potential into projects, investments, business and employment.

The 2nd edition will take place on 5 and 6 November 2026, in Vilankulo, Inhambane Province, under the motto: "Mozambique: Where Africa Reinvents Itself".

The Summit is aligned with the vision of positioning tourism as one of the drivers of Mozambique's economic transformation.

2. How is it Structured?

The Summit is structured to combine strategic content, business relationships and concrete investment opportunities.

HIGH-LEVEL CONFERENCE
Debates on the future of tourism, destination development, sustainability, innovation and competitiveness.

THEMATIC FORUMS
Discussion of strategic topics related to investment, the blue economy, technology, sustainability, tourism and local development.

TOURISM INVESTMENT FORUM
Presentation of tourism opportunities and projects to investors, funds, banks and strategic partners.

B2B AND B2G
Business and institutional meetings to facilitate deals, partnerships, financing and cooperation.

PROJECTS ON DISPLAY
Presentation of 40–50 tourism projects, including more than 25 projects seeking partners.

TERRITORIAL OPPORTUNITIES
Presentation of 12–15 areas with potential for tourism concessions, including opportunities associated with the recovery of approximately 2,500 hectares of idle tourism land.

STRUCTURING PROJECTS
Presentation of initiatives with major territorial impact, with emphasis on the Vilankulo–Inhassoro coastal road (Marginal).

3. What is the Scale of the Summit?

The 2026 edition expects:

- 800–1,000 participants;
- 60–70% international participation;
- Representation from more than 30 countries;
- Investors and tour operators;
- Financial institutions;
- Hotel groups;
- Airlines;
- National and international companies;
- Public decision-makers and development partners.

The aim is to create a platform where those seeking capital find investors, those seeking projects find partners and those seeking new markets find opportunities.

4. What Opportunities Does It Offer Companies?

Tourism is a cross-cutting activity. The growth of a destination creates demand across practically the entire economy.

The Summit offers companies:

NEW BUSINESS
Access to investors, project promoters, operators and potential clients.

NEW MARKETS
The possibility of presenting products and services to national and international participants.

INVESTMENT
Early identification of tourism projects and investment opportunities.

NETWORKING
Direct contact with business, financial and institutional decision-makers.

VISIBILITY
Brand exposure before a national and international audience.

PARTNERSHIPS
The possibility of establishing commercial, institutional and strategic alliances.

ESG POSITIONING
Association with an agenda of sustainable development, employment, economic inclusion and community empowerment.

5. Why is Sponsorship Strategic?

The Summit is not merely looking for companies to finance an event.

It is looking for companies that want to take part in building the new tourism economy in Mozambique.

> *A new hotel generates demand for financing, insurance, energy, telecommunications, construction, furniture, food, transport and technology.*

> *A new tourist destination generates new consumers, new investments and new markets.*

That is why:

INVESTING IN THE SUMMIT IS ALSO INVESTING IN THE BUSINESS ECOSYSTEM THAT TOURISM WILL GENERATE.



6. Closing Notes

We invite companies to join the Mozambique Tourism Summit 2026 as Strategic Partners and Sponsors.

Through this partnership, companies will be able to combine visibility, reputation, relationships and business development, while contributing at the same time to the transformation of national tourism.

Tourism can be one of the great drivers of the Mozambican economy. The Mozambique Tourism Summit aims to bring together those who have capital, projects and knowledge and those who have the capacity to turn that opportunity into reality.

MOZAMBIQUE TOURISM SUMMIT 2026

5–6 NOVEMBER | VILANKULO | INHAMBANE

BE A PARTNER, BE PART OF THE TRANSFORMATION AND INVEST IN MOZAMBIQUE'S FUTURE.

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FOURSEASONS MOÇAMBIQUE